Lincoln University
Intercollegiate Athletics
Department

Independent Accountant’s Report on Applying Agreed-Upon Procedures

June 30, 2018
We have performed the procedures enumerated below, which were agreed to by Lincoln University (the “University”), solely to assist the University in complying with the National Collegiate Athletic Association (NCAA) Bylaw 6.2.3 for the year ended June 30, 2018. The management of Lincoln University and Lincoln University Foundation are responsible for their aforementioned financial statement elements, accounts and items and internal control over financial reporting and compliance. The sufficiency of the procedures is solely the responsibility of the parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below for the purpose for which this report has been requested or for any other purpose.

The procedures that were performed and our findings are as follows:

For purposes of all the following agreed-upon procedures, the following guidelines and materially thresholds apply:

- The materiality threshold is set at $5,000 and only variances greater than $5,000 were noted in our report.
- If a specific reporting category is less than 4 percent of the total revenues or expenses, no procedures were performed for that specific category.
- Unless otherwise specified, all sample sizes consist of three items.

**Statement of Revenues and Expenses**

A. We obtained the Statement of Revenues and Expenses (Statement) of the Intercollegiate Athletics Department for the year ended June 30, 2018, for Lincoln University and its discretely presented component unit Lincoln University Foundation (collectively “the Institution”), as prepared by management. We compared and agreed each operating revenue and expense category reported in the Statement during the reporting period to supporting schedules provided by the Institution unless the category was less than 4 percent of total revenues and total expenses, respectively, without exception.

B. We compared and agreed a sample of operating revenue receipts and a sample of expenses obtained from certain of the above operating revenue and expense supporting schedules to adequate supporting documentation, noting no exceptions.
C. We compared each major revenue and expense account over 10 percent of total revenues and expenses to prior period amount. We obtained and documented an understanding of any significant variations over 10 percent from the prior year. Per inquiry of University personnel, the athletic department is not budgeted to the level of the Statement thus comparison of each major revenue and expense account over 10 percent or revenues and expenses to budget estimates was not performed. The Statement of Revenues and Expenses Variance Schedule attached as a Supplemental Schedule provides management’s explanation for the variance over 10 percent which was identified.

**Ticket Sales**

The amount of revenue reported for ticket sales on the Statement was less than 4 percent of total revenues reported, thus step 1 below was not performed.

1. Compare tickets sold during the reporting period, complimentary tickets provided during the reporting period and unsold tickets to the related revenue reported by the Institution in the Statement and the related attendance figures and recalculate totals.

**Student Fees**

2. We compared and agreed student fees reported by the Institution in the Statement for the reporting to student enrollments during the same reporting period and recalculated the total.

3. We obtained the board action approving the Student Athletic Fee on April 14, 2016, noting the fee is dedicated to intercollegiate athletics programs.

4. The athletics department is not reporting that an allocation of student fees should be countable as generated revenue, as the student fee is relevant only to athletics. Therefore, we did not recalculate the totals of their methodology for supporting that they are able to count each sport or tie the calculations to supporting documents such as seat manifests, ticket sales reports and student fee totals.

**Direct State or Other Government Support**

There was no direct state or other government support received during the fiscal year per revenues reported on the Statement, thus step 5 below was not performed.

5. Compare direct state or other governmental support recorded by the Institution during the reporting period with state appropriations, institutional authorizations and/or other corroborative supporting documentation and recalculate totals.
Direct Institutional Support

6. We compared the direct institutional support recorded by the Institution during the year ended June 30, 2018, with institutional corroborative supporting documentation and recalculated totals by sport, without exception. Per inquiry of University personnel, the athletics department is not budgeted to the level of the Statement thus direct institutional support was not compared to budget transfer documentation.

Transfers Back to Institution

There were no transfers back to the Institution during the reporting period reported on the Statement, thus step 7 below was not performed.

7. Compare the transfers back to the Institution with permanent transfers back to the Institution from the athletics department and recalculate totals.

Indirect Institutional Support

8. We compared the indirect institutional support recorded by the Institution during the year ended June 30, 2018, to the Institution’s calculation and recalculated without exception.

Guarantees

The amount of guarantee revenue reported on the Statement was less than 4 percent of total revenues reported, thus steps 9 and 10 below were not performed.

9. Select a sample of settlement reports for away games during the reporting period and agree each selection to the Institution’s general ledger and/or the Statement and recalculate totals.

10. Select a sample of contractual agreements pertaining to revenues derived from guaranteed contests during the reporting period and compare and agree each selection to the Institution’s general ledger and/or the Statement, and recalculate totals.

Contributions

The amount of contributions revenue reported on the Statement was less than 4 percent of total revenues reported, thus step 11 below was not performed.

11. Any contributions of moneys, goods or services received directly by an intercollegiate athletics program from any affiliated or outside organization, agency or group of individuals (two or more) not included above, e.g., contributions by corporate sponsors, that constituted 10 percent of more in aggregate for the reporting year of all contributions received for intercollegiate athletics during the reporting periods shall obtain and review supporting documentation for each contribution and recalculate totals.
In-Kind

There was no in-kind revenue recorded during the reporting period reported on the Statement, thus step 12 below was not performed.

12. Compare the in-kind recorded by the Institution during the reporting period with a schedule of in-kind donations and recalculate totals.

Compensation and Benefits Provided by a Third Party

There was no compensation or benefits provided by a third party revenue during the reporting period reported on the Statement, thus step 13 below was not performed.

13. Obtain the summary of revenues from affiliated and outside organizations (the “Summary”) as of the end of the reporting period from the Institution and select a sample of funds from the Summary and compare and agree each selection to supporting documentation, the Institution’s general ledger and/or the Summary and recalculate totals.

Media Rights

The amount of media rights revenue reported on the Statement was less than 4 percent of total revenues reported, thus steps 14 and 15 below were not performed.

14. Obtain and inspect agreements to understand the Institution’s total media (broadcast, television, radio) rights received by the Institution or through their conference offices as reported in the Statement.

15. Compare and agree the media right revenues recorded to a summary statement of all media rights identified, if applicable, and the Institution’s general ledger and recalculate totals. Ledger totals may be different for total conference distributions if media rights are not broken out separately.

NCAA Distributions

The amount of NCAA distributions revenue reported on the Statement was less than 4 percent of total revenues reported, thus step 16 below was not performed.

16. Compare the amounts recorded in the revenue and expense reporting to general ledger detail for NCAA distributions and other corroborative supporting documents and recalculate totals.
Conference Distributions

The amount of conference distributions revenue reported on the Statement was less than 4 percent of total revenues reported, thus steps 17 and 18 below were not performed.

17. Obtain and inspect agreements related to the Institution’s conference distributions and participation in revenues from tournaments during the reporting period to gain an understanding of the relevant terms and conditions.

18. Compare and agree the related revenues to the Institution’s general ledger, and/or the Statement and recalculate totals.

Program Sales, Concessions, Novelty Sales and Parking

The amount of program sales, concessions, novelty sales and parking revenue reported on the Statement was less than 4 percent of total revenues reported, thus step 19 below was not performed.

19. Compare the amount recorded in the revenue reporting category to a general ledger detail of program sales, concessions, novelty sales and parking as well as any other corroborative supporting documents and recalculate totals.

Royalties, Licensing, Advertisements and Sponsorships

The amount of royalties, licensing, advertisements and sponsorships revenue reported on the Statement was less than 4 percent of total revenues reported, thus steps 20 and 21 below were not performed.

20. Obtain and inspect agreements related to the Institution’s participation in revenues from royalties, licensing, advertisements and sponsorships during the reporting period for relevant terms and conditions.

21. Compare and agree the related revenues to the Institution’s general ledger, and/or the Statement and recalculate totals.

Sports Camp Revenues

There was no sports camp revenue during the reporting period reported on the Statement, thus steps 22 and 23 below were not performed.

22. Inspect sports camp contracts between the Institution and persons conducting institutional sports camps or clinics during the reporting period to obtain an understanding of the Institution’s methodology for recording revenues from sports camps.

23. Obtain schedule of camp participants and select a sample of individual camp participant cash receipts from the schedule of sports camp participants and agreed each selection to the Institution’s general ledger, and/or the Statement and recalculate totals.
Athletics Restricted Endowment and Investment Income

The amount of athletics restricted endowment and investment income revenue reported on the Statement was less than 4 percent of total revenues reported, thus steps 24 and 25 below were not performed.

24. Obtain and inspect endowment agreements (if any) for relevant terms and conditions.

25. Compare and agree the classification and use of endowment and investment income reported in the statement during the reporting period to the uses of income defined within the related endowment agreement and recalculate totals.

Other

The amount of other revenue reported on the Statement was less than 4 percent of total revenues reported, thus step 26 below was not performed.

26. Perform minimum agreed-upon procedures referenced for all revenue categories and recalculate totals.

Bowl Revenues

There were no bowl revenues during the reporting period reported on the Statement, thus steps 27 and 28 below were not performed.

27. Obtain and inspect agreements related to the Institution’s revenues from post-season bowl participation during the reporting period to gain an understanding of the relevant terms and conditions.

28. Compare and agree the related revenues to the Institution’s general ledger, and/or the statement and recalculate totals.

Athletic Student Aid

29. We selected a sample of 21 students from the listing of institutional student aid recipients during the year ended June 30, 2018. The Institution used NCAA’s Compliance Assistant software to prepare athletic aid detail; therefore the sample was 10 percent of student athletes.

30. We obtained the individual student account detail for each selection and compared total aid in the Institution’s student system, to the student’s detail in the NCAA’s Compliance Assistant software, noting 6 students with discrepancies greater than $5,000.

31. We recalculated total athletics student aid expense and athletic student aid by sport on the schedule provided by management, without exception.
Guarantees

The amount of guarantees expense reported on the Statement for the reporting period was less than 4 percent of total expenses recorded, thus steps 32 and 33 below were not performed.

32. Obtain and inspect visiting institution’s away-game settlement reports received by the Institution during the reporting period and agree related expenses to the Institution’s general ledger and/or the Statement and recalculate totals.

33. Obtain and inspect contractual agreements pertaining to expenses recorded by the Institution from guaranteed contests during the reporting period. Compare and agree the related amounts expensed by the Institution to the Institution’s general ledger and/or the Statement and recalculate totals.

Coaching Salaries, Benefits and Bonuses Paid by the Institution and Related Entities

34. We obtained a listing of coaches employed by the Institution and related entities during the reporting period. We selected a sample of three coaches, including football and men’s and women’s basketball, and requested the coaches’ contracts. We noted the Institution does not have contracts with coaches, therefore Notices of Appointment and Personnel Transaction Reports were obtained for selected coaches.

35. We compared and agreed the financial terms and conditions of each selected coach’s Notice of Appointment and Personnel Transaction Report to the related coaching salaries, benefits and bonuses recorded by the Institution and related entities in the Statement during the reporting period, without exception.

36. We obtained and inspected payroll summary registers for the reporting year for each selection. We compared and agreed payroll summary registers from the reporting period to the related coaching salaries, benefits and bonuses paid by the Institution and related entities expense recorded by the Institution in the Statement during the reporting period, without exception.

37. We compared and agreed the totals recorded to executed Notices of Appointment and Personnel Transaction Reports for the sample selected and recalculated totals, without exception.

Coaching Other Compensation and Benefits Paid by a Third Party

There was no compensation or benefits paid by a third party to a coach during the reporting period reported on the Statement, thus steps 38 through 40 below were not performed.

38. We will obtain and inspect a listing of coaches employed by third parties during the reporting period. We will select a sample of coaches’ contracts that must include football and men’s and women’s basketball from the listing.
39. We will compare and agree the financial terms and conditions of each selection to the related coaching other compensation and benefits paid by a third party and recorded by the Institution in the Statement during the reporting period.

40. We will obtain and inspect reporting period payroll summary registers for each selection. We will compare and agree related payroll summary register to the coaching other compensation and benefits paid by third-party expenses recorded by the Institution in the Statement during the reporting period and recalculate totals.

**Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the Institution and Related Entities**

41. We obtained a listing of support staff/administrative personnel employed by the Institution and related entities during the reporting period and selected a sample of three employees.

42. We obtained and inspected payroll summary registers for the reporting period for each selection. We compared and agreed related summary payroll register to the related support staff/administrative salaries, benefits and bonuses paid by the Institution and related entities expense recorded by the Institution in the Statement during the reporting period and recalculated totals, without exception.

**Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party**

There was no compensation or benefits paid by a third party to support staff/administrative staff during the reporting period reported on the Statement, thus steps 43 and 44 below were not performed.

43. Select a sample of support staff/administrative personnel employed by the third parties during the reporting period.

44. Obtain and inspect reporting period payroll summary registers for each selection. Compare and agree related payroll summary registers to the related support staff/administrative other compensation and benefits expense recorded by the Institution in the Statement during the reporting period and recalculate totals.

**Severance Payments**

There were no severance payments paid out during the reporting period reported on the Statement, thus step 45 below was not performed.

45. Select a sample of employees receiving severance payments by the Institution during the reporting period and agree each severance payment to the related termination letter or employment contract and recalculate totals.
**Recruiting**

The amount of recruiting expenses reported on the Statement for the reporting period was less than 4 percent of total expenses recorded, thus steps 46 through 48 below were not performed.

46. Obtain and document an understanding of the Institution’s recruiting expense policies.

47. Compare and agree to existing Institution and NCAA-related policies.

48. Obtain general ledger detail and compare to the total expenses reported and recalculate totals.

**Team Travel**

49. We obtained and documented an understanding of the Institution’s team travel policies.

50. We compared and agreed to existing Institution and NCAA-related policies, without exception.

51. We obtained general ledger detail and compared to the total expenses reported, without exception.

**Equipment, Uniforms and Supplies**

The amount of equipment, uniforms and supplies expenses reported on the Statement for the reporting period was less than 4 percent of total expenses recorded, thus step 52 below was not performed.

52. Obtain the general ledger detail and compare to the total expenses reported. Select a sample of transactions to validate existence of transaction and accuracy of recording and recalculate totals.

**Game Expenses**

The amount of game expenses reported on the Statement for the reporting period was less than 4 percent of total expenses recorded, thus step 53 below was not performed.

53. Obtain general ledger detail and compare to the total expenses reported. Select a sample of transactions to validate existence of transaction and accuracy of recording and recalculate totals.

**Fundraising, Marketing and Promotion**

The amount of fundraising, marketing and promotion expenses reported on the Statement for the reporting period was less than 4 percent of total expenses recorded, thus step 54 below was not performed.

54. Obtain general ledger detail and compare to the total expenses reported. We will select a sample of transactions to validate existence of transaction and accuracy of recording and recalculate totals.
**Sports Camp Expenses**

There were no sports camp expenses during the reporting period reported on the Statement, thus step 55 below was not performed.

55. Obtain general ledger detail and compare to the total expenses reported. We will select a sample of transactions to validate existence of transaction and accuracy of recording and recalculate totals.

**Spirit Groups**

The amount of spirit groups expenses reported on the Statement for the reporting period was less than 4 percent of total expenses recorded, thus step 56 below was not performed.

56. Obtain general ledger detail and compared to the total expenses reported. Select a sample of transactions to validate existence of transaction and accuracy of recording and recalculate totals.

**Athletic Facility Debt Service, Leases and Rental Fees**

57. We obtained a listing of debt service schedules, lease payments and rental fees for athletics facilities for the reporting year. The Institution’s payments on the Series 2017 Athletic System Revenue Bonds are reported on the Statement. We obtained the amortization schedule for the Series 2017 Athletic System Revenue Bonds and agreed to the terms of the bond issuance.

58. We compared amounts recorded to amounts listed in the general ledger detail and recalculated totals, without exception.

**Direct Overhead and Administrative Expenses**

The amount of direct overhead and administrative expenses reported on the Statement for the reporting period was less than 4 percent of total expenses recorded, thus step 59 below was not performed.

59. Obtain general ledger detail and compare to the total expenses reported. We will select a sample of transactions to validate existence of transaction and accuracy of recording and recalculate totals.

**Indirect Institutional Support**

60. We tested indirect institutional support with the revenue section Step 8.
Medical Expenses and Medical Insurance

The amount of medical expenses and medical insurance expenses reported on the Statement for the reporting period was less than 4 percent of total expenses recorded, thus step 61 below was not performed.

61. Obtain general ledger detail and compare to the total expenses reported. Select a sample of transactions to validate existence of transaction and accuracy of recording and recalculate totals.

Membership and Dues

The amount of membership and dues expenses reported on the Statement for the reporting period was less than 4 percent of total expenses recorded, thus step 62 below was not performed.

62. Obtain general ledger detail and compare to the total expenses reported. Select a sample of transactions to validate existence of transaction and accuracy of recording and recalculate totals.

Other Operating Expenses and Transfers to Institution

The amount of other operating expenses and transfers to institution reported on the Statement for the reporting period was less than 4 percent of total expenses recorded, thus step 63 below was not performed.

63. Obtain the general ledger detail and compared to the total expenses reported. Select a sample of transactions to validate existence of transaction and accuracy of recording and recalculated totals.

Student-Athlete Meals (Non-travel)

The amount of student-athlete meals (non-travel) expense reported on the Statement for the reporting period was less than 4 percent of total expenses recorded, thus step 64 below was not performed.

64. Obtain general ledger detail and compare to the total expenses reported. Select a sample of transactions to validate existence of transaction and accuracy of recording and recalculate totals.

Bowl Expenses

There were no bowl game expenses during the reporting period reported on the Statement, thus step 65 below was not performed.

65. Obtain general ledger detail and compare to the total expenses reported. We will select a sample of transactions to validate existence of transaction and accuracy of recording and recalculate totals.
**Excess Transfers to Institution and Conference Realignment Expenses**

There were no excess transfers to the Institution or conference realignment expenses during the reporting period reported by the Institution, thus step 66 below was not performed.

66. Obtain general ledger detail and compare to the total expenses reported. Select a sample of transactions to validate existence of transaction and accuracy of recording and recalculate totals.

**Total Athletics Related Debt**

67. We obtained repayment schedules for all outstanding intercollegiate athletic debt during the reporting period and recalculated annual maturities, consisting of principal and interest, provided in the schedules obtained, without exception.

68. We agreed the total annual maturities and total outstanding athletics related to supporting documentation and the Institution’s general ledger, without exception.

**Total Institutional Debt**

69. We agreed the total outstanding institutional debt to supporting documentation and the Institution’s audited financial statements, without exception.

**Value of Athletics Dedicated Endowments**

70. We obtained a schedule of all athletics dedicated endowments maintained by athletics, the Institution and affiliated organizations. We agreed the fair market value of the athletics dedicated endowments to the audited financial statements of the Lincoln University Foundation.

**Value of Institutional Endowments**

71. We agreed the total fair market value of institutional endowment to supporting documentation and the University’s audited financial statements.

**Total Athletics Related Capital Expenditure**

72. We obtained a schedule of athletics related capital expenditures made by athletics, the Institution and affiliated organizations during the reporting period.

73. We obtained the general ledger detail and compared it to the total expenses reported, without exception. We selected a sample of three capital expenditures that we agreed to supporting documentation, without exception.
This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. We were not engaged to, and did not, conduct an examination or a review, the objective of which would be the expression of an opinion or conclusion, respectively, on the accompanying University Intercollegiate Athletics Department Statement of Revenues and Expenses for the year ended June 30, 2018, or the specified elements, accounts and items or internal control over financial reporting and compliance described above. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of Lincoln University and the National Collegiate Athletic Association and is not intended to be and should not be used by anyone other than these specified parties.

BKD, LLP

Springfield, Missouri
January 7, 2019
## Lincoln University
### Intercollegiate Athletics Department
### Statement of Revenues and Expenses
#### Year Ended June 30, 2018

<table>
<thead>
<tr>
<th></th>
<th>Football</th>
<th>Men's Basketball</th>
<th>Women's Basketball</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Operating Revenues</strong></td>
<td></td>
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<tr>
<td>Ticket sales</td>
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<td>Student fees</td>
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<td>Direct institutional support</td>
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<td>NCAA/Conference distributions</td>
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<td>Program sales, concessions, novelty sales and parking</td>
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<td>Royalties, licensing, advertisements and sponsorships</td>
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<td>Athletic restricted endowment and investment income</td>
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<td>Other</td>
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<td><strong>Total operating revenues</strong></td>
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<td>$355,901</td>
<td>$331,237</td>
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<tr>
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<th>Men's Basketball</th>
<th>Women's Basketball</th>
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<tr>
<td><strong>Operating Expenses</strong></td>
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<td>Athletic student aid</td>
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<td>Coaching salaries, benefits and bonuses paid by the University and related entities</td>
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<td>Support staff and administrative salaries, benefits and bonuses paid by the University and related entities</td>
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<td>Recruiting</td>
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<td>Team travel</td>
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<td>Equipment, uniforms and supplies</td>
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<td>Game expenses</td>
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<td>Fundraising, marketing and promotion</td>
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<tr>
<td>Spirit groups</td>
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<td>Athletic facility debt service, leases and rental fees</td>
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<td>Direct overhead and administrative expenses</td>
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<td>Indirect institutional support</td>
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<td>Medical expenses and medical insurance</td>
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<tr>
<td>Memberships and dues</td>
<td>3,000</td>
<td>635</td>
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<td>Student-athlete meals (non-travel)</td>
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<td>Other</td>
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<td>7,932</td>
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<td><strong>Total operating expenses</strong></td>
<td>$1,032,517</td>
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<th>Football</th>
<th>Men's Basketball</th>
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<tr>
<td><strong>Excess (Deficiency) of Revenues Over (Under) Expenses</strong></td>
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<td>159,908</td>
<td>-</td>
<td>239,375</td>
<td></td>
</tr>
<tr>
<td>47,073</td>
<td>5,951</td>
<td>160,003</td>
<td></td>
</tr>
<tr>
<td>6,195</td>
<td>358</td>
<td>54,858</td>
<td></td>
</tr>
<tr>
<td>1,670</td>
<td>11,581</td>
<td>17,740</td>
<td></td>
</tr>
<tr>
<td>-</td>
<td>1,374</td>
<td>1,374</td>
<td></td>
</tr>
<tr>
<td>-</td>
<td>321,481</td>
<td>321,481</td>
<td></td>
</tr>
<tr>
<td>1,108</td>
<td>161,265</td>
<td>171,427</td>
<td></td>
</tr>
<tr>
<td>-</td>
<td>675,936</td>
<td>675,936</td>
<td></td>
</tr>
<tr>
<td>-</td>
<td>163,506</td>
<td>163,816</td>
<td></td>
</tr>
<tr>
<td>6,730</td>
<td>33,448</td>
<td>44,158</td>
<td></td>
</tr>
<tr>
<td>1,591</td>
<td>-</td>
<td>25,015</td>
<td></td>
</tr>
<tr>
<td>26,725</td>
<td>105,606</td>
<td>154,154</td>
<td></td>
</tr>
<tr>
<td>$1,042,406</td>
<td>2,098,850</td>
<td>4,854,914</td>
<td></td>
</tr>
<tr>
<td>$3,096</td>
<td>$137,465</td>
<td>$94,046</td>
<td></td>
</tr>
</tbody>
</table>
Note 1: NCAA Reporting Requirements

The National Collegiate Athletic Association (NCAA) mandates the financial reporting timeline to specify agreed-upon procedures and related reporting requirements. The primary purpose of the agreed-upon procedures report is to ensure that the president of the University is made aware of all financial activity (both internal and external) for athletics purposes and to assist the Institution in exercising control over financial activity made by or on behalf of the intercollegiate athletics program.

Note 2: Capital Assets

Capital assets are recorded at cost at the date of acquisition, or fair value at the date of donation if acquired by gift. Depreciation is computed using the straight-line method over the estimated useful life of each asset. The following estimated useful lives are being used by the University:

- Land improvements: 20 years
- Buildings: 40 years
- Building improvements: 27 years
- Infrastructure: 40 years
- Furniture, fixtures and equipment: 6 - 10 years
- Library materials: 5 years
- Software: 4 years

When an asset is disposed of, the recorded value of the asset and its accumulated depreciation are removed from the capital asset general ledger account and the asset management records.
Lincoln University
Intercollegiate Athletics Department
Notes to the Statement of Revenues and Expenses
June 30, 2018

Note 3: Long-Term Debt

On February 15, 2017, the University issued $2,500,000 of Athletic System Revenue Bonds, Series 2017. The Series 2017 bonds bear interest, payable quarterly, at a rate of 3.25 percent, beginning June 1, 2017. Principal maturities begin March 1, 2018, and continue until 2027. Proceeds from the issuance of the Series 2017 bonds were used to provide funds to pay costs associated with the improvement of certain athletic facilities and to pay certain costs of issuance related to the Series 2017 bond issue. The athletic facilities include Dwight T. Reed Stadium and Annex and the basement level of the LINC Recreation and Wellness Center. The Athletic System Revenue Bonds, Series 2017 require the University to establish and fund a Debt Service Fund and maintain a Debt Service Coverage Ratio of 1.00.

Debt service requirements of the Athletic System Revenue Bonds, Series 2017 as of June 30, 2018, are as follows:

<table>
<thead>
<tr>
<th>Year Ending June 30,</th>
<th>Total to be Paid</th>
<th>Principal</th>
<th>Interest</th>
</tr>
</thead>
<tbody>
<tr>
<td>2019</td>
<td>$ 314,212</td>
<td>$ 243,161</td>
<td>$ 71,051</td>
</tr>
<tr>
<td>2020</td>
<td>308,358</td>
<td>245,180</td>
<td>63,178</td>
</tr>
<tr>
<td>2021</td>
<td>302,143</td>
<td>247,216</td>
<td>54,927</td>
</tr>
<tr>
<td>2022</td>
<td>296,035</td>
<td>249,270</td>
<td>46,765</td>
</tr>
<tr>
<td>2023</td>
<td>289,874</td>
<td>251,340</td>
<td>38,534</td>
</tr>
<tr>
<td>2024 - 2027</td>
<td>1,050,270</td>
<td>979,370</td>
<td>70,900</td>
</tr>
</tbody>
</table>

$ 2,560,892        $ 2,215,537       $ 345,355
Supplemental Schedule
# Lincoln University
**Intercollegiate Athletics Department**

## Statement of Revenues and Expenses Variance Schedule

**June 30, 2018**

<table>
<thead>
<tr>
<th>Revenues</th>
<th>2018</th>
<th>2017</th>
<th>Difference</th>
<th>Percent</th>
<th>Explanation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Student fees</td>
<td>$544,295</td>
<td>$281,240</td>
<td>$263,055</td>
<td>93.53%</td>
<td>Increase due to Board approved of $10 per credit hour Athletic Fee becoming effective for the Spring 2017 semester.</td>
</tr>
</tbody>
</table>